

Leveraging New Funding Partners



Pamela Fair Director, Safe Kids Columbus Columbus Regional Health



Laura Coleman, NREMT-P
CPSTI-I, Operations Coordinator
Safe Kids Georgia
Children's Healthcare of Atlanta

Leveraging New Funding Partners

Pam Fair, Safe Kids Columbus Laura Coleman, Safe Kids Georgia

"The goal is to turn data into information and information into insight."

- Carly Fiorina former CEO Hewlett Packard Techbridge (TFA Form)

Number of People Served (Leave blank if r Children Age 0 to Pre-K	ServedNot Attended	
Enter a number Elementary Age Children		
Enter a number	What was the role of Safe Kids in this event? *	
Middle School Age Children	Please select Please select	~
Enter a number	Event Organizer Event Partner	
High School Age Children	Not Child/Caregiver related education or topic considered intentional injury (Information tracket	ed for coalition but not on Safe Kids Reports
Enter a number		
Parents/Caregivers Enter a number		
Professionals Enter a number	If related to children or	
Other Attendees (Non-caregiver older adults)	parents in	
Enter a number	any way, it	
Volunteers (Non-CPST)	is <u>Organizer</u>	
Enter a number	or Partner	

Results = what you enter



Title I school, WIC, DFCS, Pregnancy Crisis Center, etc.

:	
Event Type *	
☑ Car Seat Check Event	
✓ Car Seat Inspection Station	
✓ Minigrant Class	
☐ Educational Session	
☐ Informational Booth	
☐ Media Public Relations	
☐ Safety/Health Fair	
☐ Coalition/Program Development	
☐ Safety Community Event	
☐ Social Media Post	
☐ Virtual Education	
☐ Other	
Number of Car Seats Checked	
Number of car seats that were installed incorrectly upon a	USE THIS!!! No car seat = incorrec
Comments about car seat checks	
Comments about Minigrant Class	
Number of Child Passenger Safety Technicians	

Salesforce

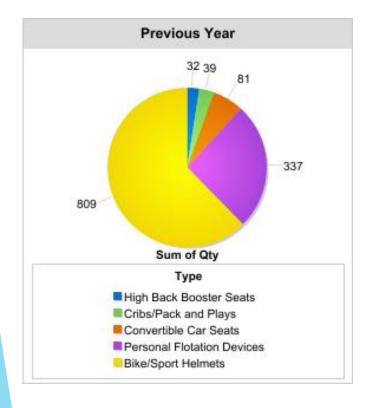
- Started in July 2016 reporting using TechBridge and Salesforce instead of an Excel Spreadsheet
- Very little change to requested data so we could show patterns
- Data/Distribution

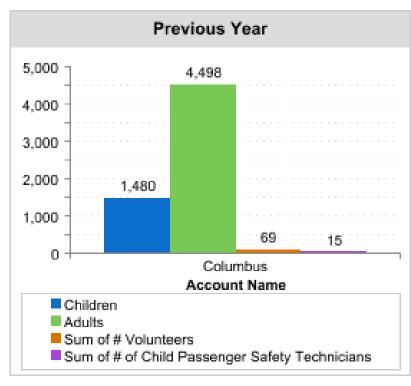
Event Date	Event Title	Duration (Hours)	Event Locati on Zip	Host Organ izatio n	Event Location Venue	# Educational Materials Distributed	Children Age 0 to Pre-K	Elementary Age Children	Middle School Age Children	High School Age Children	# Parents/Ca regivers
12/8/2021	Grant class	1.5	30028	FCFD	Fire Station	15	6	4	0	0	7

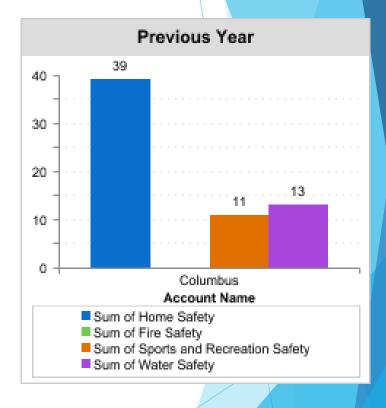
Event Date	Qty	Туре
12/8/202 1	1	Convertible Car Seats
12/8/202 1	1	Combination Car Seats
12/8/202 1	2	High Back Booster Seats

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12/8/2021	Grant class	1.5	30028	FCFD	Fire Station	15	6	4	0	0	7	2	High Back Booster Seats
		4.5				45	18	12	0	0	21	4	

Salesforce







Manipulate Your Data!!!

3 2017-2021 Columbus Lookback

						1	
Q Find a dashboard	•	Edit	Clone	Refresh	*	As of Today at 1	:23 PM

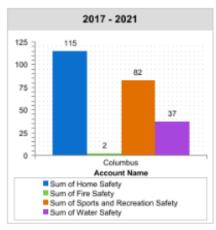
Safety Equipment Distributed

2017 - 2021	
Type	Sum of Qty
Smoke Alarms	2
Gun Locks	4
No Back Booster Seats	13
Infant Only Car Seats	14
Safe Sleep Accessories	24
Home Safety Kit	35
Combination Car Seats	52
Cribs/Pack and Plays	152
High Back Booster Seats	191
Convertible Car Seats	509
Pedestrian Reflectors	608
Personal Flotation Devices	1,262
Bike/Sport Helmets	3,545

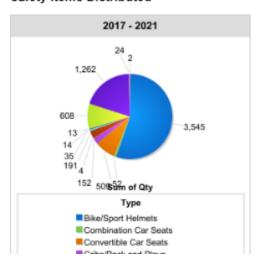
Total Educations and Events



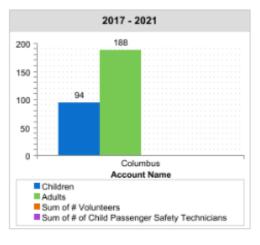
Educations by Type



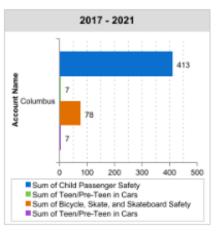
Safety Items Distributed



Total in Attendance



Vehicle and Road Safety



Other Helpful Suggestions



If your coalition does not have enough usable data, use State data

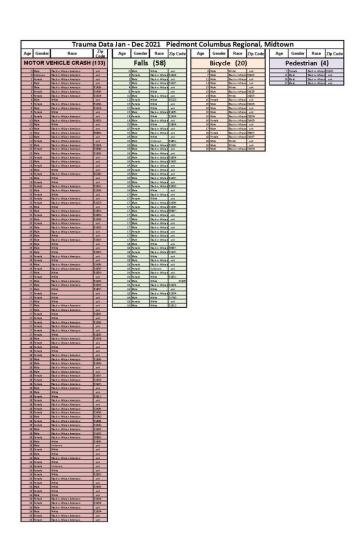


Use similar coalitions and programs for funding



Work with other coalitions as an area for grants

Unintentional Injuries - Trauma Data Jan-Dec 2021 Piedmont Columbus Regional, Midtown



MOTOR VEHICLE CRASH (133)

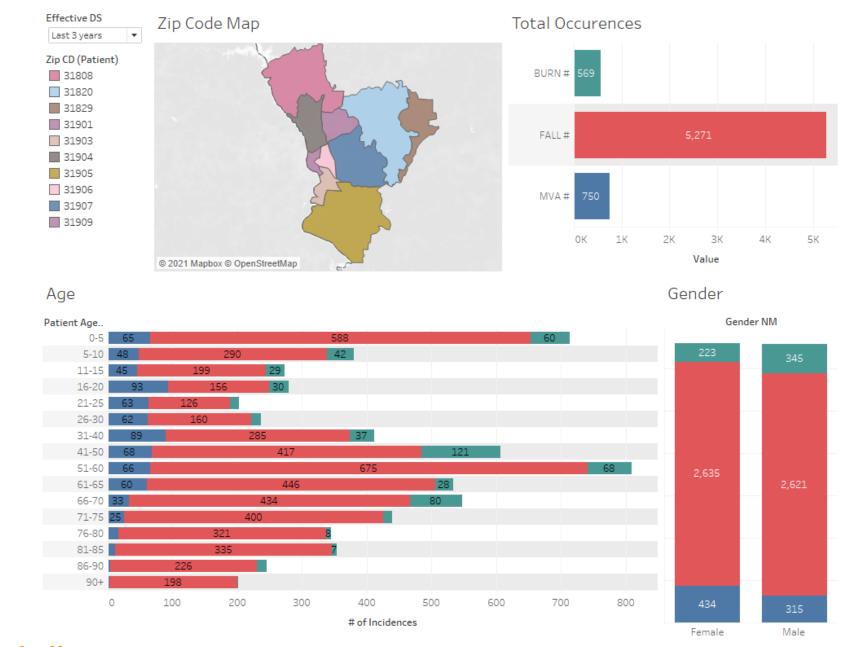
Falls (58)

Bicycle (20)

Pedestrian (4)

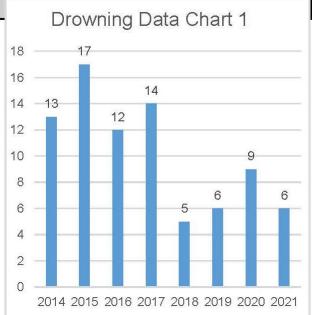
Zip Codes within Muscogee County.

31907 Highest numbers

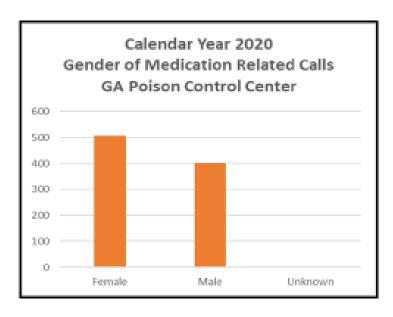


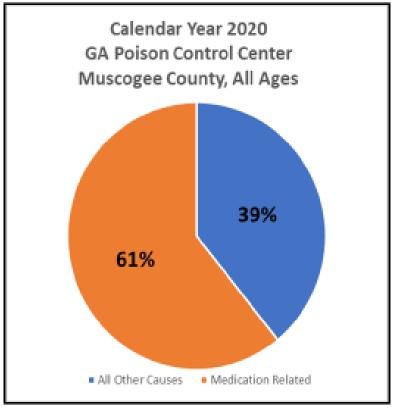
Porter Haskell | Senior Financial Operations Analyst - PCR

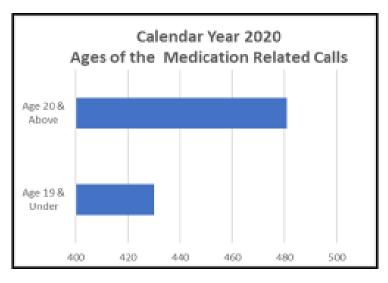
	Columbus Fire & EMS Water Incidents Data											
Year	Incidents	Avg Death Rate	Ages	River	Lake	Tub	Pool	Creek	Ethnicity	Gender		
2014	13	3	14,19,43	2	1	0	0	0	B, B, B&W	м,м,м		
2015	17	9	14,03,35,02,41,15,30 ,25,40	2	2	2	3	0	W,W,B,W,W,B,B,B,W	M,M,M,F,F,M,M,M,M		
2016	12	3	30,1,65, 48	2	0	1	1	0	W,B,B,W	M,F,M,M		
2017	14	4	23,52,25,33	2	1	1	0	0	H,H,W,H	M,M,M,M		
2018	5	4	46,4,27,64, 34	4	0	0	0	1	B, W, W, B, W	M,M,M,M,M		
2019	6	5	65,05,29,76,19, 23	3	0	1	2	0	W, B, B, A, B, B&W	M, F, M, F, M, F		
2020	9	2	32,2,61,63	1	1	1	1	0	B,W,W,W	M,M,F,M		
2021	6	5	31,1,10,31,64, 38,56	3	0	2	1	1	B,W, B,H,B,W,B	M,M,F,M,M, M		
Totals	82	4.375		19	5	8	8	2	Di D	-1- 0114		



Georgia Poison Control Center Data







Prevention Classes: Pre/Post Test via Survey Monkey

- ▶ Eligible Clients are expected to complete a pre/post survey on their phone
- Working to analyze this data, once we have a large enough participation pool
- Helps direct our educational efforts
- Helps instructors better understand where they are successful and where they have opportunities to improve
- ▶ Helps us engage with clients with more specific information
- May also be effective to schedule post test 1+ month out for a behavior change

SAFE K:DS 2022 Strategic Action Plan All events are made possible by our Safe Kids Funding Partners (SKFP): Piedmont Columbus Regional • Kiwanis Club of Columbus • Aflac Growing Room • Rivertown Pediatrics Hughston Clinic/Jack Hughston Hospital • Liberty Utilities • GA Power 2022 Projected Dates Type of Activity **Partners** Motor Vehicle Safety in 20, Feb 17, Mar 17, Apr 21, May 1 Car Seat Education with Distribution Program lun 21, Jul 19, Aug 16, Sep 20, Oct 18, SKFP, Evenflo for Eligible Parents (Income Based) Vov 15, Dec 13 eb 17, Mar 5, Apr 14, Jun 4, Jun 16, Corporate Car Seat Class with Distribution SKFP, Aflac, Safe Kids Columbus, Mercury Distributing Aug 4, Sep 10, Oct 6, Nov 5, Dec 1 Booster Education and Distribution Program April SKFP, M.L.K. Elementary and Brewer Elementary (Targeting all Kindergarten and First Graders) Child Passenger Safety Week Sept 18 - 24 Media Campaign Pedestrian International Walk to School Day Week of October 3 - 7 SKFP, Wynnton Arts Academy, Johnson Elementary Wheels Safety: Bike, Skates, Etc SKFP, Columbus Parks & Recretation Bike Rodeo with Helmet Distribution Columbus Police Department SKFP, Columbus Parks & Recretation Holiday Helmet Distribution Home Safety: Safe Sleep, Poison Prevention, Laundry Safety, **Furniture Tip Overs, Button Batteries** Safe Sleep Class with Pack and Play Distribution SKFP, Injury Prevention Program: Safe Infant Sleep Jun 14, Jul 12, Aug 9, Sep 13, Oct 11, for Eligible Parents (Region I) Program, Columbus Department of Public Health Senior Health Expo SKFP, WLTZ, A-TIP Committee May 21 Safe Sleep Banner Displays at local agencies SKFP, Safe Sleep Committee (healthcare, daycare, etc) PMB Broadcasting, Safe Sleep Committee Collaborate with Ultra Sound Businesses with Safe Sleep Committee, Image of a Miracle, Mar 1, Oct 1 Safe Sleep Messaging & Class opportunities Provide Piedmont Cols Regional Mobile Unit wit April 1 Safe Sleep Committee Safe Sleep Materials for community distributio Collaborate with DPH WIC to send text message March, June, Sept DPH WIC. Safe Sleep Committee to expectant moms about Safe Sleep Class Recurit someone from the Columbus Housing Safe Sleep Committee Authority to the Safe Sleep Committee **Drowning Prevention/Water Safety** SKFP, Adademy Sports + Outdoors, Columbus Parks & River Savvy Kids Free Life Jacket Event Recreation, Always Uptown, Salt Life, Columbus Police May 14 Community-Wide Department, Columbus Fire & EMS, Georgia Dept of Natural Resources, White Water Express, SKFP, Sea Tow Foundation, Academy Sports + Outdoor May 6, 13, 20, 27, June 3, 10, 17, 24 Lake Harding Neighborhood Association, Brice and Life Jacket Loaner Station Replentish July 1, 8, 15, 22, 29 Aug 5, 12, 19, 26 Colton Patterson, Open Water Safety Committee Sept 2, 9, 16, 23, 30 KFP, Sea Tow Foundation, Academy Sports + Outdoor Lake Harding Neighborhood Association, Brice and Build 2 new Life Jacket Loaner Stations July Colton Patterson, Open Water Safety Committee Members SKFP, Safe Kids Worldwide, Georgia Department of Natural Resources, Lake Harding Neighborhood **Boating Safety Courses** Mar 5, May 26 sociation, YMCA, Columbus Parks & Recreation, Oper Water Safety Committee Members Other - Community Presentations Piedmont Columbus Regional Grand Rounds Piedmont Columbus Regional

Capacity

Partners

Funding/ Budget

Funding

- Safe Kids Worldwide Grants, Safe Kids Georgia
- Collaborative partners pay cost Safe Sleep DPH, Local Public Health, RVRC, Academy Sports, Georgia Power, Columbus Parks & Recreation, Uptown Columbus, RTAC, Medicaid Insurance Providers
- Safe Kids Columbus multi year partners contribute to our budget



Preventing Childhood Injuries at home, at play & on the way.











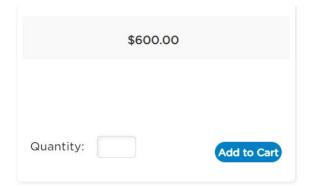




Safe Kids Columbus In-Kind Donations Received 2021

Date	Organization	Description	Quantity	Each Item	Amount Valued
8/1/2021	Sea Tow Foundation	Life Jackets	108	\$35.00	\$3,780.00
4/6/2021	CPD	Bike Helemts	68	\$836.20	\$836.20
5/1/2021	Academy Sports	Gift Card (life jackets)	2	\$500.00	\$1,000.00
5/1/2021	Sam's	Gift Card (Starbucks cards)	1	\$100.00	\$100.00
9/1/2021	AL Childcare Resource	Infant and Convertible Car Seats	7	\$76.20	\$533.40
10/31/2021	CPD	Wrist Bands and stickers	125	\$2.00	\$250.00
11/6/2021	RTAC	Survey Monkey Annual Renewal	1	\$384.00	\$384.00
11/17/2021	CPD	Bike Helemts	66	\$694.70	\$694.70
11/18/2021	Dr Rebecca Reamy	Bulldog Personal Size Gun Vault	3	\$88.49	\$265.47
11/1/2021	DPH, Kiara Loud	Evenflo Lite Max Car Seats	4	\$68.00	\$272.00
11/17/2021	Cols Police Dept	Bike Helemts	66	\$10.53	\$694.98
12/3/2021	RTAC	Fall Prevention flyers	1500	\$0.13	\$200.88
12/16/2021	Pam Fair	Walmart Gift Cards	5	\$10.00	\$50.00
					\$0.00
					\$9,061.63

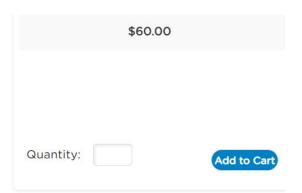
Wish Lists



ROHO cushions provide skin protection and positioning options. They provide individuals with increased positioning and stability functions when sitting in a wheelchair.

\$458.00

Add to Cart





Art Supplies

A child can have an unexpected admission for many reasons such as after an emergency room visit or a trip to the pediatrician's office. Many of our families arrive to the floors without any toiletries.

\$20.00





Safe Kids Items

Car Seats | Bike Helmets | Cribs | Sleep Sacks | Smoke Alarms | Personal Flotation Devices | Carbon Monoxide Alarms | and other safety equipment

\$25.00

Help us make every kid a safe kid.



Midtown Medical Center West 616 19th Street | Columbus, GA 31901 706-321-6720 | safekidscolumbusga.org





Learn more about Safe Kids Columbus and help us wipe out unintentional injuries and deaths

Mission: Safe Kids Columbus is a community coalition working to prevent unintentional childhood injuries and deaths in children 18 and under through community partnerships, distribution of safety equipment and education on its proper use, public awareness, and advocacy.



Each year Safe Kids hosts more than 40 car seat check-up events and our certified technicians help parents install hundreds of car seats. 86% of car seats are used incorrectly. Help us fix that.



Safe Kids helps parents make homes a safe haven for kids, keeping them safe around fire, water, medicine and more. Help us keep them safe.



Properly-fitted helmets can reduce the risk of head injuries by at least 45 percent, yet less than half of children usually wear a bike helmet. Safe Kids offers community bike rodeo's and helmet distributions to teach parents proper helmet fit. Help us enable kids to use their head and wear a helmet.



We know water is everywhere! That's why safe kids teaches parents how to keep their kids safe around bathtubs, pools and open water. Having a water watcher plan can prevent drownings.



There has been a 13% increase in the pedestrian death rate in 12-19 year olds since 2013. The Safe Kids *heads up, phones down* educational campaign can save lives.



Safe Kids Sports Safety Summits help teach coach's, parents and young athletes how to avoid concussions, dehydration, and to safely return to play. Get in the game by giving to Safe Kids.

Too many kids are rushed to the Emergency Room for injuries that could be avoided

Learn more or give online at www.safekidscolumbusga.org





Targeted Areas of Risk

At Play

- Bike Safety
- Sports Safety
- Water Safety
- Bike Rodeos



At Home

- Poison Prevention
- Safe Sleep
- Liquid Laundry
 Packet Safety
- Furniture and TV Tip
 Over Safety





On The Way

- Child Passenger Safety
- Heatstroke Awareness
- Teens in the Driver Seat
- Pedestrian Safety
- Car Seat Safety Check Up Events

Proudly Funded By:

Africa





www.safekidscolumbusga.org





Midtown Medical Center West

616 19th Street | Columbus, GA 31901 (706) 321-6720 | safekidscolumbusga.org

2018	Co-Branded Sponsor	Champion	Sustainer	Benefactor	Donor	Friend
Partnership Benefits	\$5,000	\$2,500	\$1,500	\$1,000	\$500	\$250
Logo on ALL SKC Marketing Materials (Brochures, T-shirts, Banners, Bags, Social Media, Website)	3 year agreement required (\$15,000 total)	6 year agreement required (\$15,000) total				
Exhibitor Access to 3 major SKC Events annually		√				
Co-Branded Partner for a Major Injury Prention Initiative Press Release announcing partnership		√				
Event parnter Logo on <u>specific</u> event flyers, posters, social media marketing, website						
Safe Kids will exhibit at your organization's event upon request	Two	One				
Staff/client training at your location upon request	One	One	One			
Partner Organization Logo on a specific event banner						
One Partner Spotlight in SKC Newsletter						
100 SKC Brochures						
Exhhibitor Table at one SKC event	All	Four	Three	Two	One event exhibitor opportunity per doantion	
An approved insert in SKC event bags	All	Plus one event insert per donation	Plus one event insert per donation	Plus one event insert per donation	Plus one event insert per donation	One event insert per doantion





2022 Partnorchin Ponofite	Co-Branded Sponsor				
2022 Partnership Benefits	\$5,000 Annually 3 year agreement preferred (\$15,000 total)				
Logo on <u>ALL</u> SKC Marketing Materials (Brochures, T-shirts, Banners, Bags, Social Media, Monthly Newsletter, Website)	Throughout term				
Employee Access to major SKC Events	annually				
Co-Branded Partner for a major Injury Prevention Initiative	Annually				
Press Release announcing partnership	At on-set, if desired				
Event partner Logo on event flyers, posters, social media marketing, website, and on Director's email signature block	Throughout term				
Safe Kids will exhibit at your organization's event upon request	Two				
Staff/client training, or employee day exhibit at your location, upon request	One				
Partner Organization Logo on a specific event banner	Annually				
Partner Spotlight in SKC Newsletter	Annually				
Exhibitor Table at SKC event	All				
An approved, provided insert in SKC monthly program and community event bags	All				





Safe Kids our partners













safekidscolumbusga.org